

SDI (Strengths Deployment Inventory) to Improve Sales

All courses can be virtual or face to face

Sample Content Includes:

- Introduction to the SDI (the 4 main styles, where you and your team sit on the SDI map, understanding strengths and weakness of each style)
- How SDI can help:
 - Selling
 - Handling Conflict
 - Difficult People
 - Objection Handling
 - Communication
 - Team Working
 - Negotiation
 - Customer care
- Being More Emotionally Intelligent when Selling
- Assertive Communication When Selling

Contact us for a full course outline.

