

Influence & Persuasion Through Credibility

All courses can be virtual or face to face

Sample Content Includes:

- **What Is Power?**
- **Six Types of Power**
- **What is Persuasion & Influence?**
- **The Importance of Influencing Others**
- **The Key Essentials of Influencing**
- **The Elements of Influence**
- **Influencing Strategies**
- **Influencing With Communication Skills**
- **Transactional Analysis**
- **Personal Block and Anchors**



Contact us for a full course outline.